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"Profitable Mineral Management"

BREAKFAST SERIES *for*
Surface and Mineral Owners
Admission by Invitation Only

- TOPIC:** Recap Seminar #2
- LOCATION:** **San Antonio Petroleum Club**
8620 N New Braunfels, Suite 700
San Antonio, TX 78217-6363
P 210.824.9014
F 210.829.5443
- TIME:** 7:30 AM Breakfast - 8:00 AM Presenters - 8:50 AM Questions & Answers
- INTRODUCTIONS:** **Trey Scott - Trinity Mineral Management, President**
- BOOK:** **Into Thin Air, by Jon Krakauer**
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- The book cover for "Into Thin Air" by Jon Krakauer features a blue and white photograph of a mountain peak shrouded in mist or snow. The title "INTO THIN AIR" is printed in large, white, all-caps letters across the center. Below the title, the author's name "Jon Krakauer" is written in a smaller, black font. At the bottom, it says "AUTHOR OF INTO THE WILD".
- THIS MONTH:** **Recap Seminar #2:**
- Preliminary Evaluation
 - Oil and Gas Lease Negotiations
 - Oil and Gas Lease Compliance

UPCOMING:

Recap: Royalty Detail Maintenance, Diagnostic Review, Surface Inspections (Royalty)	Tue, September 17, 2013
Recap: Royalty Audit, Inactive Wells HB-2259, Top 10.5 Oil and Gas Cases	Tue, October 15, 2013
Recap: Severance Tax, Ad Valorem Tax, Non-Participating Royalty Interests	Tue, November 19, 2013

PRESENTERS:

Trey Scott – Trinity Mineral Management, President

- **Preliminary Evaluation:** Trey Scott will discuss the “Big Picture” beginning with initial steps to addressing your concerns
- **Oil & Gas Lease Negotiations:** Trey Scott will share about leasing from a Landowner’s Perspective: More than just a good bonus and a quarter royalty.
- **Oil & Gas Lease Compliance:** Trey Scott will enlighten you to the differences between a standard Producers 88 Form and a Manuscript Form in order to ensure your ability to maximize your assets, market your open acreage and lease again at the proper time.

E.O. (Trey) Scott, III, CPL
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With a career spanning over 3 decades, Mr. Scott has worked in oil and gas for a total of 37 years, including summers on a drilling rig both onshore and in the Gulf of Mexico, between college semesters at Texas Tech University.

Mr. Scott is a Certified Professional Landman. In 1979, he went to work for an oil and gas lease broker in Corpus Christi, Texas as a field Landman. His duties consisted of mineral title research, oil and gas lease negotiations and title curative. In 1981, Mr. Scott opened his own office as an independent Landman, overseeing several lease brokers and successfully acquiring hundreds of oil and gas leases. Mr. Scott's experience in the oil and gas industry includes an in-house position with a San Antonio based Exploration & Production Company where his duties included many aspects of oil and gas exploration, development and gas marketing.

After his time on the industry side of oil and gas, Mr. Scott began an association with a local Oil & Gas Mineral Company where he successfully acquired mineral and royalty interest in several hundred producing oil and gas wells across the United States. Mr. Scott is currently involved in all aspects of managing oil and gas royalty portfolios, including the development of databases and software for oil and gas management.

Subsequently, Mr. Scott started adding to his client list several South Texas ranches, where his responsibilities include overseeing and managing all aspects of mineral and royalty ownership including lease compliance and royalty audits, in addition to surface operations from drilling locations, pipelines, surface facilities, remediation and environmental issues.

In September of 2005, at the request of some key clients, Mr. Scott expanded his services by founding Trinity Mineral Management, LTD., where Mr. Scott is currently the Managing Partner.

Mr. Scott is a member of the Texas Land and Mineral Owner Association where he is currently serving as Vice-President, the San Antonio Association of Professional Landmen where he served as President and as Education Chairman and the American Association of Professional Landmen. He also served on Texas Railroad Commissioner David Porter's Eagle Ford Task Force.